ReCor Medical
Ultrasound Denervation Therapies

Corporate Counsel
Department: G&A
Reporting to: CFO
Location: Palo Alto, CA

About ReCor Medical

ReCor Medical, headquartered in Palo Alto, CA, is an innovative medical technology company focused on transforming the management of hypertension, the leading cardiovascular risk factor in the world. ReCor has pioneered the innovative, minimally invasive use of ultrasound in renal denervation to lower blood pressure in patients with hypertension. The company is focused on investing in high quality product development efforts, as well as rigorous clinical studies to create a strong foundation for future clinical adoption.

ReCor Medical is a wholly-owned subsidiary of Otsuka Medical Devices Co., Ltd. Otsuka Medical Devices focuses on the global development and commercialization of endovascular therapies that provide new therapeutic options in areas where patient needs cannot be met through pharmaceutical treatment. Otsuka Medical Devices Co., Ltd. is a subsidiary of Otsuka Holdings Co., Ltd., a leading global healthcare group listed on the Tokyo Stock Exchange (JP 4578). With operations in pharmaceuticals, nutraceuticals, medical devices and other health-related businesses, the group generated worldwide sales of app. US$13 billion in the fiscal year ended December 2019 and has a market capitalization of app. US$25 billion.
http://www.omd.otsuka.com/en/ http://www.otsuka.com/en/

Position Summary
This position reports directly to the Chief Financial Officer and will be instrumental in advancing the company's strategic initiatives in renal denervation. The Corporate Counsel will provide legal support in areas such as drafting and negotiating a wide variety of contracts, managing the workflow of the contracting process, supporting business development and licensing. The ideal candidate will be looking to build on existing strengths, in one or more of these areas, to quickly develop a broad range of legal and business expertise to support a growing renal denervation company.

Responsibilities and Duties

- Act as primary contact within the organization for legal activities. This will include drafting, reviewing, and negotiating a wide range of commercial agreements to meet business and legal requirements, including supply, sales, licensing, distribution, quality, research, development and commercialization, nondisclosure, and employment agreements.
- Manage legal aspects of corporate compliance including Stark Law, Anti-Kickback Statute, Federal False Claims Act, global privacy laws and state and country specific rules and regulations.

- Advise and work with external and internal institutional review boards and draft and review clinical trial agreements, study protocols and informed consents.
- Collaborate with R&D, logistics, supply chain management, sales, marketing, finance, intellectual property, regulatory affairs, compliance, and other departments to analyze and further business, regulatory and legal imperatives.
- Provide training, education, and counseling on best practices for third party agreements, commercial law, competition, regulatory matters, corporate policies, initiatives and programs, and other relevant topics.
- Prepare user-friendly visuals, legal templates, policies, procedures, guidance documents, tools and training materials.
- Advise and keep abreast of changes in laws and regulations globally that may affect the medical device industry.
- Perform legal research and assist in other legal matters as and when required.
- Develop creative and compliant solutions to assist in structuring and resolving complicated business challenges.
- Negotiate with key customers, partners, suppliers, vendors, and government agencies.

Requirements

- Minimum of 10 years of transactional experience drafting and negotiating complex commercial, licensing, development, consulting, service, research, and clinical trials agreements in medical device setting. Must include some in-house corporate experience.
- U.S. law degree (J.D.) required.
- Admitted as a member in good standing of the state of California Bar.
- Fluency with the regulatory environments, including FDA regulations, anti-kickback laws, fraud and abuse statutes, and privacy laws applicable to medical device manufacturers.
- Familiarity with key elements of procurement, manufacturing, logistics, licensing, data privacy, compliance, intellectual property and distribution legal issues.
- Highly polished and effective negotiation, communication, listening and drafting skills.
- Must be responsive and pro-active and able to effectively multi-task and handle a variety of matters with competing priorities.
- Demonstrated skill in working collaboratively with multiple business associates, departments, and teams simultaneously and effectively and coordinating with multi-jurisdictional and multi-cultural transaction partners.

Equal Employment Opportunity

At ReCor Medical, we value bringing together individuals from diverse backgrounds to develop new and innovative solutions for patients. As an equal opportunity employer we do not discriminate on the basis of race, color, religion, national origin, age, sex (including pregnancy), physical or mental disability, medical condition, genetic information gender identity or expression, sexual orientation, marital status, protected veteran status, or any other legally protected characteristic.

E-mail resume to HR: Careers@recormedical.com