

ReCor Medical

Ultrasound Denervation Therapies

Senior Clinical Site Manager

Department: Clinical Affairs

Reporting to: Senior Manager, Clinical Affairs

Location: US

Workplace Location: Hybrid

Expected Travel: 30%-50% of the time

About ReCor Medical

At ReCor Medical, we are pioneering Ultrasound Renal Denervation (uRDN) therapy to treat hypertension, the leading cardiovascular risk factor in the world. With our Paradise™ uRDN System, we're on a mission to provide the millions of people who suffer from hypertension with a non-drug and minimally invasive option to lower their blood pressure safely and effectively. Join us on our journey and make a meaningful impact on the lives of people around the globe.

Position Summary

Technical and Clinical Support for selected clinical sites. The Sr. Clinical Site Manager position is a key customer facing position that requires candidates to have the highest level of technical and clinical competence, leadership skills, business understanding and integrity. The Sr. CSM is responsible for overall management of the clinical site and has responsibility to manage all aspects of the site's success with recruitment, compliance and study execution. Additionally, the Sr. CSM is expected to demonstrate the highest level of competence in the area of site management role and serves as a mentor to other CSM's. An ability to think critically under stressful conditions and to work effectively in collaboration with clinical site personnel, clinical study team members, Research and Development, Scientific Affairs, Medical Affairs, and Marketing are essential. The Sr. CSM position is of critical importance as it represents the company to our clinical site personnel. Honesty and good judgement are key attributes in building trust with investigators and maintaining effective working relationships.

Responsibilities and Duties

- Evaluation, development, and initiation of clinical centers, including introduction of studies, center preparation, facilitation of study approval process and patient recruiting planning.
- Implements best practices for site start-up activities, patient recruitment, ensuring site compliance, and overall site management to ensure full support of clinical sites throughout the clinical study lifecycle.
- Mentors and guides other CSM's on effective Site Management processes and approaches.
- Initial and transitional education for clinical center and field personnel on protocols, clinical processes, products, and applications.
- Technical support for clinical and commercial procedures including treatment procedures, follow-up visits and troubleshooting. Support may include direct patient contact in the

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hospital or clinical setting. A presence in the Cath lab, operating theater or equivalent may be required.

- Guarantee the highest level of Quality at centers throughout the clinical process. Ensure protocol compliance, facilitation of data collection and source document verification and compliance with all applicable clinical trial regulations. Continuously evaluate, recommend and implement quality improvements at assigned centers as needed.
- Lead collaboration amongst Clinical Site Management and Monitoring teams to establish/implement best practices for site start-up activities, patient recruitment, ensuring site compliance, and overall site management to ensure full support of clinical sites throughout the clinical study life cycle.
- May serve as a Lead CSM directly impacting the success of the trial. May be assigned as a Lead CSM on one or more studies, and coordinates activities within the CSM team to ensure coordinated efforts across the team.
- Gather market feedback on system improvements, competitive landscape, clinical developments, and therapeutic trends and communicate to internal teams to actively influence product development processes based on their extensive clinical experience, the Sr. CSM position may directly influence the direction of the company with respect to technical developments.
- Field resource on industry practice and technology, and up to date understanding of current literature related to the field. Able to share knowledge gained with customers and colleagues.
- Ability and willingness to assist in the development of and/or co-authoring of clinical abstracts and manuscripts for professional meetings, societies or journals.
- Independent and proactive personality; able to think critically in stressful situations.
- Ability to demonstrate competence and credibility to build relationships of trust with physicians and associated professional staff at clinical centers.
- Ability to learn and utilize extensive clinical knowledge to operate and test equipment and troubleshoot during treatment processes.
- Willingness to travel extensively and be available on-call for clinical work requirements including clinical case coverage. The expected travel for the current position is between 30-50%.

Requirements

- Minimum of Bachelor of Science in Engineering (Biomedical or Electrical preferred), Life Sciences or Nursing.
- Prior experience in cardiology, electrophysiology, cardiovascular and/or implantable cardiovascular device industry experience of 3+ years in preferred for CSM position.
- Prior experience of clinical trial and regulatory processes required. Understanding of FDA, ICH, and ISO 14155 regulations preferred.
- Strong communication, interpersonal and problem-solving skills. Outstanding sales performance record preferred.

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- Competent & confident presenter of technical information. Ability to present/teach detailed technical information related to devices, clinical protocols, and applicable regulations to personnel in a clinical environment.
- Appreciation of account/business development.
- Self-motivated with excellent time management skills.
- Clean driver license record.
- Computer literate with a working knowledge of Word, Excel PowerPoint & Outlook.
- Enthusiastic, positive and team player attitude.

Salary range: \$130K - \$160K (Commensurate with experience, skills, education and training)

COVID-19 vaccination requirements

At ReCor Medical, we care, we collaborate, we challenge, and we create. Pursuant to these core values, we are focused on the health and safety of our employees, as well as the teamwork essential for innovation of our pioneering technology.

COVID19 vaccines are required for all ReCor US office employees effective June 10, 2021, as well as all new US office employees joining our company. Fully vaccinated persons are those who are ≥ 14 days post-completion of the recommended series of an FDA-authorized COVID-19 vaccine.

Equal Employment Opportunity

At ReCor Medical, we value bringing together individuals from diverse backgrounds to develop new and innovative solutions for patients. As an equal opportunity employer, we do not discriminate on the basis of race, color, religion, national origin, age, sex (including pregnancy), physical or mental disability, medical condition, genetic information gender identity or expression, sexual orientation, marital status, protected veteran status, or any other legally protected characteristic.